

Real Estate Alliance Spring Social Recap!

It was a great night for networking and enjoying good food and beverages at the Real Estate Alliance Spring Social at KSR Bar! The place was packed with realtors, mortgage bankers, and others affiliated with the housing industry. Organizations represented included LBAR, CPAL, IREM, BIA of Central Kentucky, CCIM, Home Warranty, and the MBA of the Bluegrass. We want to thank **Alison Sheshull, Bluegrass Land Title, LLC**, for organizing the event. We also want to thank **Dan Miller and Webb, Hoskins, Brown & Thompson P.S.C.**, for sponsoring the 2018 Production Awards for members of the MBA of the Bluegrass. It was a wonderful night to kick-off March Madness!

Below are some pictures from the event.





March 2019







From left: Jason Heflin & Dan Miller







Chris Bachman, 5/3rd and Dan Miller



Julie Baker, 5/3rd and Dan Miller



Paula Glenn, Century Mortgage and Dan Miller



Dan Miller and Tom Breathitt, Central Bank





Bryan May, Century Mortgage, and Dan Miller

Melanie Womack Orr, Century Mortgage, and Dan Miller

Kelly Bay, 5/3rd Mortgage, also won a Production Award, but she was not present.



Are your clients missing out on a bigger tax refund?

Home buyers should consider taking advantage of KHC's Home Buyer Tax Credit.

The Tax Credit provides a dollar-for-dollar reduction of your federal income taxes every year you occupy the home. This is a gift that keeps on giving every year when you file your federal income taxes.

\$2,000
each year!

Clients can save some serious money over the life of the mortgage loan starting the first year.

The Tax Credit is equal to 25 percent of the annual mortgage interest paid in a calendar year.



Make sure to consult a tax advisor before making any tax decisions.

For more information about the Home Buyer Tax Credit, or to receive marketing materials for the program, contact KHC Single-Family Programs toll-free in Kentucky at 800-633-8896 or 502-605-1320; TTY 711; or email khcuw@kyhousing.org.

www.kyhousing.org













Kentucky Housing Corporation (KHC) is pleased to recognize our Top Loan Producers for the 2018 calendar year.

Kentuckians who received a KHC home loan in 2018 worked with one of more than 110 partnering lender banks and mortgage companies in communities across the state. KHC offers loans for first-time and repeat home buyers, and refinancing options for current homeowners. Since 1972, nearly 98,000 Kentuckians have become homeowners by obtaining a KHC loan.

We thank all of our lending partners for helping provide affordable homeownership opportunities for those who want to own a Kentucky home.

Congratulations to our 2018 Top Loan Producers!

Top Lenders

Overall Top Producing Lender: Century Mortgage Company

Second Place Winner: American Mortgage Service Company

Third Place Winner: Stockton Mortgage Corporation

Honorable Mention: Commonwealth Bank & Trust Company

Fairway Independent Mortgage Corporation
Liberty Financial A Division of ETFCU
Envoy Mortgage Ltd.
Caliber Home Loans
Republic State Mortgage Company
InterLine Mortgage Services LLC
Amerifirst Financial Corporation
Option Financial LLC
Mortgage Suppliers Inc.
Mortgage Suppliers DBA Key Mortgage of
Kentucky
Homeservices Lending LLC
Benchmark Mortgage
Bank of England

Draper and Kramer Mortgage Corp. Movement Mortgage LLC Stockyards Bank & Trust Company Acopia Home Loans

Polaris Home Funding Corp.

Western Ohio Mortgage Corporation DBA

Interstate Mortgage

Top TPO Lenders

Statewide Mortgage LLC Swan Financial Corporation Citizens National Bank of Somerset

Top New Lender Casa Financial LLC

Top MCC Lender Stockton Mortgage Corporation

Top MCC Loan Officer Josh Price



Top Producing Loan Officers

First: Elayne Havens,

American Mortgage Service Company

Ravi Patel Josh Price Jesse Cronen Kenneth Prost Brad Chambliss Julia Vice Keith Brown Jason Lawrence Lindsay Ballard Connie Smith

Milt Snyder Amber Mahoney Josh Hay Connie Lancaster Heather Montgomery Clayton Farris Dustin Mistelske Amanda Bolin

Chase Blume Christopher Squires Chris Roberts Kevin Brinkman

Lisa O'Nan Dennis Tindle Darrell Overstreet Teri Knott

List in order of loans produced.

Toll-free in KY at 800-633-8896 or 502-605-1318

www.kyhousing.org











Welcome New Members!



Your life. Your money. Your w∂y.



Please visit the MBA of the Bluegrass website directory for contact information.

"Remember, members do business with members."

Looking for Members!



Do you know a bank, an attorney, a title company, an insurance company, or mortgage lender who should be a member of the MBA of the Bluegrass??? Please be inviting! **Contact any of the board members listed on the website.**

2019 MBA of the Bluegrass Inc. Board Officers

President—Jason Heflin, (859) 621-6592, JHeflin@loandepot.com

President Elect—Tyler Gossett, (859) 588-5820, tyler.gossett@53.com

Secretary—Brad Howard, (859) 281-5217, brad.howard@pnc.com

<u>Treasurer</u>—Mitch Florence, (859) 327-8396, <u>mitch.florence@bankatcity.com</u>

Past President—Abdul Muhammad, (859) 244-7254, AMuhammad@wesbanco.com

2019 Membership Renewals

Membership renewal packets were mailed to 2018 members the end of November. Included in the packet were the **President's Letter** by President, **Jason Heflin**, the **invoice for \$325**, the **membership renewal form**, and a **roster of members that we currently have on file for each firm**. 2019 will be an exciting year so you won't want to miss it!

If, for some reason, your firm didn't receive a packet please let us know by e-mailing mbablue-grass@aol.com. Just mail the renewal form, check, and any roster changes to:

MBA of the Bluegrass PO Box 1054 Lexington KY 40588

Thanks!



Save the Date
The MBA of the Bluegrass Annual
Golf Scramble
Thursday, May 9, 2019
Connemara Golf Course
2327 Lexington Road
Nicholasville KY 40356



More details to come. We are looking for sponsors and teams. Contact Tyler Gossett at (859) 588-5820 , tyler.gossett@53.com or Jason Heflin, (859) 621-Page 8

MBA of the Bluegrass 2019 Board Officers and Directors

Board Officers—

Jason Heflin—President, loanDepot, LLC*

Tyler Gossett - President Elect, Fifth Third

Mitch Florence - Treasurer, City National Bank

Brad Howard—Secretary, PNC Mortgage

Abdul Muhammad —Immediate Past President, WesBanco Bank

Directors-

Brenda Weaver—ehome Network*

Tim Vaughan—Supreme Lending*

Bryan May—Century Mortgage Company

Alison Sheshull—Bluegrass Land Title LLC

Sherri Wagerman—MGIC

Wayne Thompson—Bankers Mortgage Consulting*

Marcie Morris—Kentucky Housing Corporation

Elke White—PNC Mortgage

Ryan McCord—Ryan McCord Insurance-KY Farm Bureau

Mat Hulberg—Jett Title

^{*}Past Presidents

Title: MBA Releases New Paper, The Roadmap to

CFPB 2.0

Source: MBA

Date: Mar 11, 2019

Contact: John Mechem, jmechem@mba.org



MORTGAGE BANKERS ASSOCIATION

WASHINGTON, D.C. (March 11, 2019) - The Mortgage Bankers Association (MBA) today released a new paper, The Roadmap to CFPB 2.0, which details recommendations to ensure stability and consistent consumer protections in the Consumer Financial Protection Bureau's (CFPB) practices and consumer financial laws.

The paper draws from the detailed responses MBA submitted to the series of 12 requests for information (RFIs) the Bureau released in 2018 seeking suggestions for how it could better align its supervisory practices and the regulations it administers with its statutory mandate and generally accepted principles of sound prudential regulation.

"The Bureau has shown an admirable willingness to listen to stakeholder concerns about how it can improve both its own practices and the regulations it is tasked with enforcing," said MBA President and CEO Bob Broeksmit. "The recommendations laid out in this roadmap will further strengthen CFPB's policies and ensure that all consumers are treated fairly and equally and have access to the quality sustainable products they deserve."

Specifically, the paper contains a comprehensive inventory of reforms needed to ensure the CFPB is able to meet its dual statutory mandate to vigorously enforce consumer protections and enable financial opportunity. It centers on the Bureau's core regulatory functions - rulemaking, enforcement, supervision, and market monitoring - and the regulations it administers.

This document is a follow-up to MBA's 2017 paper, CFPB 2.0: Advancing Consumer Protection, which focused on how the CFPB could better protect consumers by publishing clear, consistent regulations and bright-line guidance rather than using enforcement actions to announce new, binding standards.

MBA's The Roadmap to CFPB 2.0 can be downloaded at the MBA website.

2019 Committees

The next two pages have the committees for 2019. If you want to plug in and do more for the MBA of the Bluegrass please contact one of the board officers or committee chairs.

<u>Legislative</u>—Is responsible for reporting to the Board of Directors and the membership any current activity on local, state, or national legislative issues.

Committee Chair—Tim Vaughan, (859) 327-0085, tim.vaughan@supremelending.com

By-Laws/Ethics—Reviews the by-laws and proposes any changes that are necessary. Responsible for inquiries or accusations against members and reporting to the Board of Directors their findings and recommendations.

Committee Co-Chairs—Brenda Weaver, CMB, (844) 243-4663, <u>bweaver@ehomenetwork.org</u> and Sherri Wagerman, (502) 930-2697, <u>sherri wagerman@mgic.com</u>

<u>Finance</u>—Shall prepare a budget of the estimated income and expenses of the organization for the year.

Committee Chair—Mitch Florence, (859) 367-3111, mitch.florence@bankatcity.com

Membership—In charge of recruitment and retention. They will devote their attention to the proper welcoming of new members and guests and to strive to encourage friendships among members.

Committee Chair-Abdul Muhammad, (859) 244-7254,

AMuhammad@wesbanco.com

<u>Affiliate Relations</u>—This committee is responsible for promoting and recruiting affiliate members to the organization. This involves planning and conducting special events for our affiliates.

Committee Chair—Alison Sheshull, (859) 771-6423, alison@bluegrasslandtitle.com

2019 Committees Continued:

Education/Programs—This committee is responsible for organizing meetings, identifying location, scheduling speakers, and securing sponsorships for the events. Additionally this committee is responsible for arranging any special events like the golf outing and Christmas party. This committee selects topics, arranges dates/times, and secures speakers for Educational Roundtables to educate the membership.

Committee Chair—Tyler Gossett, (859) 543-1487, tyler.gossett@53.com

PR/Communications/Social Media—Supplies monthly notices concerning the organization meetings and other interesting information of the membership to newspapers, radio and television stations.

Committee Co-Chairs— Jason Heflin, (859) 621-6592, <u>JHeflin@loandepot.com</u>, Wayne Thompson, <u>wthompson@bankersmortgageconsulting.com</u>

Awards

Committee Co-Chairs—Wayne Thompson, <u>wthompson</u>, <u>wthompson</u>, <u>son@bankersmortgageconsulting.com</u>, and Brenda Weaver, CMB, (844) 243-4663, <u>bweaver@ehomenetwork.org</u>

Nominations

Committee Chair—Abdul Muhammad, (859) 244-7254,

AMuhammad@wesbanco.com

Important Websites to Know

Mortgage Bankers Association of Louisville

http://www.mbalou.org

Mortgage Bankers of Kentucky

http://www.mbaky.org

The National Mortgage Bankers Association

http://www.mortgagebankers.org

Mortgage Fraud Blog

http://www.mortgagefraudblog.com/

FBI Mortgage Fraud

http://www.fbi.gov/page2/dec05/operationquickflip121405.htm